

February 2019

21093, Lutherville Timonium, MD

Sold Summary

| | Feb 2019 | Feb 2018 | % Change | |
|----------------------------|--------------|--------------|----------|--|
| Sold Dollar Volume | \$11,080,830 | \$13,806,950 | -19.74% | |
| Avg Sold Price | \$410,401 | \$445,385 | -7.85% | |
| Median Sold Price | \$345,000 | \$410,000 | -15.85% | |
| Units Sold | 27 | 31 | -12.90% | |
| Avg Days on Market | 78 | 74 | 5.41% | |
| Avg List Price for Solds | \$419,535 | \$448,672 | -6.49% | |
| Avg SP to OLP Ratio | 95.8% | 98.6% | -2.88% | |
| Ratio of Avg SP to Avg OLP | 96.0% | 98.7% | -2.80% | |
| Attached Avg Sold Price | \$301,615 | \$273,584 | 10.25% | |
| Detached Avg Sold Price | \$474,393 | \$486,618 | -2.51% | |
| Attached Units Sold | 10 | 6 | 66.67% | |
| Detached Units Sold | 17 | 25 | -32.00% | |

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Feb 2019 | Feb 2018 | % Change | |
|---------------------|----------|----------|----------|--|
| Active Listings | 122 | 81 | 50.62% | |
| New Listings | 59 | 41 | 43.90% | |
| New Under Contracts | 30 | 28 | 7.14% | |
| New Contingents | 10 | 5 | 100.00% | |
| New Pendings | 40 | 33 | 21.21% | |
| All Pendings | 64 | 56 | 14.29% | |

Financing (Sold)

| Assumption | 0 |
|--------------|----|
| Cash | 2 |
| Conventional | 18 |
| FHA | 1 |
| Other | 3 |
| Owner | 0 |
| VA | 3 |

3

Days on Market (Sold)

| 0 | 0 | | |
|------------|---|--|--|
| 1 to 10 | 7 | | |
| 11 to 20 | 2 | | |
| 21 to 30 | 0 | | |
| 31 to 60 | 5 | | |
| 61 to 90 | | | |
| 91 to 120 | 4 | | |
| 121 to 180 | 3 | | |
| 181 to 360 | 3 | | |
| 361 to 720 | 0 | | |
| 721+ | 0 | | |
| | | | |

Sold Detail Active Detail

| | Residential | | | | | Condo/Coop Active Listings | | | gs | |
|----------------------------|-------------|-------------|-----------|-------------|--------------|----------------------------|-----------|-------------|-------------|------------|
| | 2 or | Less BR | 3 | BR | 4 or More BR | | AII | Residential | | Condo/Coop |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 8 |
| \$200K to \$299,999 | 1 | 0 | 0 | 0 | 1 | 0 | 1 | 3 | 4 | 16 |
| \$300K to \$399,999 | 0 | 0 | 5 | 3 | 2 | 1 | 2 | 22 | 15 | 2 |
| \$400K to \$499,999 | 0 | 0 | 2 | 1 | 3 | 0 | 0 | 16 | 5 | 1 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 8 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 5 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 9 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Total | 1 | 0 | 7 | 4 | 9 | 1 | 5 | 70 | 25 | 27 |
| Avg Sold Price | \$250,000 | \$0 | \$370,986 | \$346,625 | \$579,753 | \$319,900 | \$261,950 | | | |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$449,894 | \$327,000 | \$503,900 | \$400,000 | \$195,834 | | | |
| Avg Sold % Change | 0.00% | 0.00% | -17.54% | 6.00% | 15.05% | -20.03% | 33.76% | | | |

17

2

8



0

Prev Year - # of Solds